

## **Fundraising Manager**

**Salary circa £25,000**

Helford River Children's Sailing Trust (HRCST) is a charity based near Falmouth in Cornwall with a proud track record over 20 years of teaching children and young people to develop new skills and confidence through learning to sail and other water based activities. Over 600 children participate each year, the majority at no charge and who otherwise would not have this opportunity because of circumstances, despite living close to the sea.

The charity is now at an exciting stage of its development looking to expand and build its influence for the next generation. It has recently acquired the beautiful Trevassack Lake site on the Lizard peninsula. Targeting many more youngsters including those with physical, behavioural and educational disabilities, this hugely rewarding activity includes building a state of the art Learning Centre and in due course several residential lodges for accompanying families.

HRCST is now seeking to appoint its first full-time Fund Raiser to support the CEO in raising annual and capital appeal funding to support the short and medium term financial objectives of the charity. The successful candidate will have the experience and personal enthusiasm to translate financial objectives into operational plans and by researching and developing Trust, Corporate, Community, Events, and legacy Funding opportunities, including the preparation of applications.

You must be able to demonstrate a track record of delivery and good communication skills. As befits a smaller organisation, you will need to be highly self-motivated, and open to some element of flexible working.

Please contact [elanor@elanorhoskinconsulting.co.uk](mailto:elanor@elanorhoskinconsulting.co.uk) for an application pack.

Deadline for applications is 12 midday on Friday 1<sup>st</sup> December.

Interviews: Monday 11<sup>th</sup> December 2017

Reg Charity No. 11653396